

Standing out among the crowd



> Enowa – a definitelydifferent SAP consulting company that stands out among the crowd.

For nearly a decade, clients have relied on the experts at Enowa — experts who understand their business, communicate effectively, and consider knowledge transfer part of their responsibility. Year after year and project after project, clients have benefited by having access to a stable and consistent team, making Enowa a trusted advisor for SAP Business Initiatives. This allows Enowa clients to make and execute business decisions with comfort — *definitelydifferent*.

> SAP Strategy and Management Consulting

Project Management and Quality Assurance

Project Management requires proven methodology that covers all project aspects, along with the discipline to ensure the methodology is followed. Detecting potential issues early and knowing what is important and what can wait requires specific SAP project experience. Enowa's project managers draw from years of hands-on experience in complex SAP environments to help clients lead any SAP initiative to a successful delivery. Enowa's Quality Assurance consultants take SAP's Best Practices and relevant methodology accelerators to identify risks and assist clients to mitigate them. During the QA process Enowa provides regular health checks, independent update reports, and guidance for program/project management. Enowa's team analyzes external and internal team members, reviews milestones, and checks results against defined standards. QA assignments range from part-time and periodic reviews to fully staffed QA teams. As clients can affirm, Enowa's participation has helped them understand risks associated with SAP projects and ways to control them.

Business Process Reengineering

Enowa provides refinement and integration of business functions to effectively improve business performance. Enowa begins with a business process assessment to identify improvement opportunities in process, personnel, organizational structure, and supporting tools. The results provide a total picture for guiding operational, tactical, and strategic business decisions for sustainable growth. Realized benefits include integrated supply chains; new key performance indicators to more effectively measure, monitor, and manage the business; improved reporting tools; personnel development; communication improvements; new tools to support processes; and lower operating costs.

System Landscape Optimization

System Landscape Optimization projects involve applying significant changes to running operational SAP systems. Requirements for such projects not only stem from changes in company structures, typically mergers and divestitures, but also from changes in business requirements, such as a consolidation of company codes, controlling areas, or purchasing organizations. Projects like these can be very complex when live systems with years of transactional data are to be merged into new systems or when business units with all associated data need to be untangled and carved out. Enowa's team can help clients realign SAP System Landscapes in all these scenarios and many others.

SAP Strategy and Management Consulting

Relying on Enowa to provide **Project Management** and **Quality Assurance** allows clients to drive successful SAP-related projects with confidence. Enowa understands that each project has unique variations in personnel, scope, and business drivers. Enowa can manage these different circumstances to bring projects to completion on time and within budget.

Reviewing business processes and comparing them to SAP use and design allows Enowa to **Reengineer and Optimize Business Processes** for clients. This allows clients to steer back towards standard SAP practice to optimize and improve business processes.

Integrating an acquired company or splitting a divestiture in a **System Landscape Optimization** project is strategic and takes consultants who understand system capabilities and the constraints of the business. Enowa stands unique among most competition by having this special expertise and experience.

SAP Consulting

Applying the team's knowledge of SAP products and understanding clients' needs allows the design of **Global and Domestic ERP Implementations, Upgrades, and Rollouts** to support specific business processes.

Understanding each client's **Supply Chain and Logistics** processes allows Enowa to deliver SCM, PLM, SRM, GTS, TMS, EH&S, REACH, and APO. Enowa implements these modules allowing clients to take full advantage of and achieve the highest benefits from their SAP systems.

Enowa leads the way with education, strategy sessions, and delivered **Solution Manager** projects. Enowa's dedicated team stands above the others by having lead over 70 clients through successful workshops and implementations.

Leveraging the power of SAP NetWeaver **Business Warehouse and Business Objects** to meet clients' organizational reporting requirements is Enowa's goal. With typically one Enowa consultant, clients are able to quickly set up their reporting structure.

Implementing **E-Commerce** (WebChannel, Internet Sales) with standard SAP has allowed Enowa's clients to realize success for online orders in just a few weeks.

Using **RBE Plus™** has allowed Enowa to quickly identify improvement potentials in clients' system design.

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“
Enowa’s reputation for
bringing superior, focused
expertise in the SAP industry
was proven during our
implementation.”

(Chief Operating Officer, Medical Device Client)



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Enowa can handle it all. Enowa’s clients range from multi-million to multi-billion dollar revenue and single instance, domestic SAP implementations to multi-instance, and even multi-language international SAP implementations. These systems range from 12 users to 13,000 users for privately held, publicly traded companies, and government agencies. Having access to respected, platinum-level consulting experts in the industry at any time gives clients complete confidence when it comes to strategic business decisions.

> SAP Consulting

Implementations, Upgrades, Rollouts

Guiding principles to determine a clear path to a single goal with internal and external teams are critical for implementations, upgrades, rollouts, enhancements, redesigns, and other large projects. Enowa ensures all guiding principles are followed, and all necessary project tasks are defined, estimated, assigned, and tracked. Clients can rest assured that important and consequential decisions made at the genesis of a project are made correctly putting the project on the right track. Enowa’s expertise accompanies the project through to the end, identifying and resolving issues along the way.

Supply Chain and Logistics

A well planned and executed supply chain provides agility to a company to be able to adapt to new changes and provides a competitive edge. Enowa’s highly competent project teams know what it takes to deliver the best value while achieving optimization and profitability of supply chains. Enowa’s experts have worked as supply chain managers and directors for many years before joining Enowa; therefore, clients know that they are getting the highly skilled team who know how to make the most of their supply chain.

Solution Manager

Enowa’s Solution Manager consultants have decades of experience in application lifecycle management and deliver a full suite of Solution Manager functionality, as well as its touch points to third-party tools. Leading the industry, Enowa defines and implements client-specific Solution Manager roadmaps related to technology strategy, needs, and pain points. All this attention allows clients to implement various functions from Global Templates to Testing to Diagnostics to Change Request Management. Enowa’s globally renowned team consists of authors and delivery experts with involvement in many Solution Manager implementations.

Business Reporting

Enowa’s experience with reporting capabilities is invaluable when it comes to implementing business metrics and updating and analyzing results. These results help improve strategic decision making from SAP BW or Business Objects. Enowa can design, develop, implement, and drive a BW solution that achieves specific business objectives, and tailor the reporting results to be SAP or Portals based to suit clients’ needs.

E-Commerce

Enowa has the experience to implement SAP’s native E-Commerce solution eliminating the need to maintain redundant data or business practices (such as pricing, ATP, partner determination, output control). Enowa helps keep the data in the back-end R/3 or ECC system where it is and where it belongs. Enowa can implement SAP E-Commerce very rapidly with or without CRM, often within a few weeks. Enowa completes this with no change to the back-end processes and systems, and often with no third party software, interfacing, extensive custom software development, or implementation of a complex SAP CRM instance.

RBE Plus™

Reverse Business Engineering is a concept designed to help users analyze SAP systems and identify opportunities to optimize configuration or general usage. When using RBE Plus™, Enowa can create client-specific reports and scorecards about the usage and configuration of any SAP module by business process. With RBE Plus™ Enowa can analyze configuration and transactional usage, and identify actively used business processes, roles and authorizations, as well as master data and associated organizational units. Enowa uses RBE Plus™ to support re-documentation efforts when clients populate Solution Manager with current business processes. Through its analysis capabilities, Enowa can help identify potential improvements for technical or functional upgrades.

Technology Consulting

Enowa’s technical team consists of SAP technology experts who understand technology and the framework of technology and application. Enowa’s technical team covers the traditional SAP Basis topics, Unicode Conversions, technical aspects of Application Integration through XI/PI, Data Archiving and ILM, as well as Solution Manager system management tools.